



Sales and Account Management Internship

My One Medical Source® (MOMS) is a rapidly growing software-as-a-service (SaaS) healthcare solution that provides access to medical lab testing sites and specialists. MOMS connects those who need their blood drawn with the skilled labor that can perform phlebotomy and other lab collections. We have created an internship opportunity for soon-to-be college graduates and recent graduates gain experience and skills, while having a direct impact on a company's growth.

The MOMS Internship Experience:

Based in our Westlake, OH office, MOMS interns will gain experience in both inside sales and account management. Although a part-time role, this opportunity has the potential for a full-time role upon graduation. MOMS interns will wear many hats, as all employees do, while having a tangible impact on the network's growth. Our expansive pipeline presents opportunities to connect with business leaders in the healthcare space at urgent cares, walk-in clinics, and other organizations with the skilled labor in place to perform phlebotomy.

The individuals in this role will be tasked with adding new locations to the MAP: Medical Access Point/Provider™ network, as well as fostering existing relationships with current locations to ensure the platform is being used correctly.

No one has ever done what My One Medical Source® (MOMS) is doing. This is an opportunity to have a direct impact on a company's growth and change the future of medical testing, while gaining real-world experience at a rapidly growing start-up.

If you have the following, you may be a great fit:

- Pursuing a bachelor's or associate degree from an accredited college or university.
- Ability to commute to and from our Westlake, OH office.
- Excellent verbal and computer skills with the desire to communicate with clients and prospects most of each workday.
- Time management skills, punctuality, and accountability.
- Ability to communicate clearly and educate new and existing clients on the MOMS platform, including an onboarding process, new feature announcements, and administrative processes within the software.
- Ability to capture, track and proactively manage our CRM to allow for a highly effective experience both for the client and company needs.
- Experience using remote presentation software (Google Meeting, Zoom, etc.).
- Strong listening and conversational skills.
- Interest in working for a start-up with rapid growth and the ability to work in a self-directed entrepreneurial environment.

To apply, email your resume to: careers@myonemedicalsource.com.



The MOMS Internship is a part-time, in-office opportunity at our Westlake, OH office. Qualified candidates have the opportunity to earn full-time employment upon completion of the internship.